

# Organisational Change

Solution 6 Group [now Aderant], Australia, US, New Zealand

**Stakeholders:** CEO and Global Executive Team

## Goal

Transforming and rationalising a product portfolio of timekeeping and billing software that had grown through mergers and acquisitions.

## Results

S23M Managing Partner Jorn Bettin stepped in as acting CTO, to provide strategic direction and technical leadership to a team of over 300 people in product development.

- ◆ Led the Global Architecture Group (GAG), which consisted of the Lead Product Architects and VPs of Software Development from four international locations.
- ◆ Explored and analysed options for the optimal location of development centres from a financial perspective, including on-shore/off-shore outsourcing scenarios.
- ◆ Defined a strategic road map for the rationalisation of products and prepared a recommendation for the Solution 6 global executive team.

*"We turned to SoftMetaWare to streamline product development across our Centres of Excellence. SoftMetaWare expertise proved to be invaluable for making complex decisions about product architecture, choice of development locations, and the best use of modern software engineering technologies. The thorough and pragmatic approach taken by SoftMetaWare assisted us in achieving our ambitious goals."*

Des Odell, Executive Officer, Solution 6 Holdings Limited



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Collaboration for Life

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## Avoid post-merger surprises

**Technical due diligence:** Assessment of organisation structures, product line management processes, and solution delivery capabilities. Definition of target organisation structures, target product line structures, and target solution delivery capabilities.

## Benefit from economies of scope and scale

**Supply chain optimisation:** Analysis of performance metrics and service level agreements, identification of the unique collaborative edge of the organisation, optimisation of end-to-end service delivery, and smart integration of software intensive-systems.

## Eliminate duplication of services and functionality

**Rationalisation of product lines and services:** Systematic analysis of commonalities and variabilities across markets and product lines, identification of risks and new product opportunities, development of a Merger & Acquisition execution road map, rationalisation of existing product portfolios.

